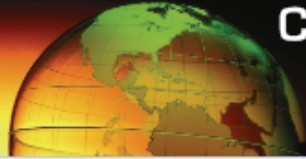


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# CICA 2010 International Conference

## Maximizing Captive Value

March 7-9 | Omni Orlando Resort at ChampionsGate | Orlando, FL

International Conference  
Fall Seminar  
Calendar of Events

### Conference Program and Schedule

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#### PROGRAM UPDATE:

To ensure we meet your needs, we've made some exciting changes to enhance your learning and networking experience for 2010...

- Expansion of Tuesday conference program so you get the most of your investment.
- Sessions identified as beginner (101), intermediate (201), and advanced (301) to simplify your education selections.

Complete program details and the schedule will be available in early December.

[REGISTER NOW.](#)

#### CONFERENCE QUICKLINKS

- [Conference Home](#)
- [Program and Schedule](#)
- [Keynote Address](#)
- [Hotel Information](#)
- [Networking Events](#)
- [Registration Options](#)
- [Exhibitor Prospectus](#)
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- [REGISTER NOW](#)

#### SCHEDULE-AT-A-GLANCE

##### Sunday, March 7

12:30 pm tee-off	<a href="#">Golf Tournament*</a>
2:00-4:00 pm	<a href="#">Golf Clinic**</a>
2:00-5:00 pm	<a href="#">Tennis Mixer**</a>
6:30-8:00 pm	Reception in the Exhibit Area

\* Event is for conference registrants only. Activity registration and fee required.

\*\* Guests are welcome. Activity registration and fee required.

##### Monday, March 8

7:30-8:30 am	Breakfast in the Exhibit Area
8:45-10:30 am	<a href="#">Opening General Session</a> featuring <a href="#">keynoter Peter Leyden</a> ; presentation of the <i>2010 CICA Distinguished Service Award</i> and <i>Outstanding Captive Award</i>
10:30-11:00am	Networking Break
11:00 am-12:00 pm	<a href="#">Education Sessions</a>
12:00-1:15 pm	Lunch in the Exhibit Area
1:30-3:00 pm	<a href="#">Education Sessions</a>
3:10-4:30 pm	<a href="#">Education Sessions</a>
5:30-7:00 pm	Networking Reception in the Exhibit Area

##### Tuesday, March 9

7:30-8:45 am	Breakfast in the Exhibit Area
8:45-10:00 am	<a href="#">Education Sessions</a>
10:15-11:30 am	<a href="#">Education Sessions</a>
11:30 am- 12:45 pm	Lunch in the Exhibit Area
1:00-2:15 pm	<a href="#">Education Sessions</a>
1:30-3:00 pm	<a href="#">Education Sessions</a>

#### THE SCENE

**CICA's education and networking e-mail newsletter.**

Subscribe to *The Scene* for breaking news about CICA events & activities.

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2:30-3:45 pm	<a href="#">Education Sessions</a>
3:45-5:00 pm	<a href="#">Education Sessions</a>
5:00-6:30 pm	Closing Networking Reception

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**CONFERENCE PROGRAM (as of 11-11-09)**

Complete program details and the schedule will be available in early December.

**Monday, March 8**

**8:45-10:45 am**

**Opening General Session**

**Keynote Address—*Technology and Future Trends Expert, Author of What's Next? and The Long Boom* with Peter Leyden**

[Peter Leyden](#) tells the big-picture story about the phenomenal transformation the world is going through right now and how these fundamental changes will impact all facets of business and life. Leyden's eye-opening presentation will give you a clear view of how tremendous shifts in technology, the media, the economy and globalization will continue shape and influence how you conduct business every day.

In addition to the keynote address, the opening session also features brief comments from CICA's President and Board Chair, granting of ICCIE Certificates, and presentation of the *2010 CICA Distinguished Service Award* and the *2010 Outstanding Captive Award*.

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**11:00-12:00 pm**

**Captive Owners Special Forum**

This popular session is the ideal forum for candid dialogue among captive owners about their day-to-day challenges and how captives are being used to increase value and success. *Attendance is limited to captive owners only.*

**Moderator:** TBA

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**NEW! Captive Managers Special Forum**

This popular session is the ideal forum for candid dialogue among captive managers about their day-to-day challenges and how captives are being used to increase value and success. *Attendance is limited to captive managers only.*

**Moderator:** TBA

**1:30-3:00 pm**

**Leveraging Legacy Liabilities-Effective Portfolio Run-Off Strategies in the Current Economic Climate**

With the credit crunch, CAT losses, and possible market consolidations, the consensus is that captive managers will be looking carefully at their books of business and some less profitable lines will be placed in run-off. This presentation will cover an overview of the run-off industry, various run-off strategies, and the commutation process.

**Speakers:** *Art Coleman, Citadel Risk Management, Inc.; Gregory Lang, Munich Re America*

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**Establishing Captive Value by Building a Healthcare Cooperative**

**Speakers:** *John Cassell, Spring Consulting Group*

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**Captives/RRGs 101**

Always one of the most well attended sessions, keep grounded in the vital basics regarding captives, this

annual session has proven popular for both captive rookies & seasoned veterans. Session attendees receive CICA's Captive Overview publication. See what options exist within the risk retention group arena as well as important factors to provide maximum value.

**Speakers:** *TBA*

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**3:10-4:30 pm**

**CICA's Best Practices Update**

**Speakers:** *TBA*

**Measurable Value in Setting Loss Reserves: More than Meets the Eye**

**Speakers:** *Robert Johnson, Marsh, S.C.; Paul Struzzieri, Milliman, Inc.; Magali Welch, Johnson Lambert & Co.*

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**Middle Market Captive Growth**

**Speakers:** *Stewart Feldman, Capstone Associated Services, Inc.*

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**4:30-5:30 pm**

Breakout Meetings with Domicile Regulators

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**Tuesday, March 9**

**8:45-10:00 am**

**CICA Fronting Survey**

The CICA Annual Survey advances its scope to include employee benefits, expanded financial information and enhances the details based upon the answers provided by captive owners throughout the industry. Learn how your captive measures up.

**Speakers:** *CICA Fronting Survey Committee:*

*Catherine Duffin, Div. Chief Operating Officer-Group Strategy, Artex Risk Solutions, Inc; Carol Pierce, Vice President, Munich Reinsurance America, Inc.; Kathleen Dickenson, Vice President-Operations-Alternative Risk Programs, FinCor Solutions; Carol Frey, Vice President, Ace Risk Management; Magali Welch, Principal, Johnson Lambert & Co. LLP; Michael Mead, President, M.R. Mead & Company, LLC; Carrie Rice, CPA, Johnson Lambert & Co. LLP*

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**Regulatory Update-NAIC & Solvency II and their Impact Globally**

**Speakers:** *Damian Sepanik, Solomon Harris; Tim Byrne, Willis Management(Dublin) Limited; Guenter Droese, Deutsche Bank Group*

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**Collateral Alternative During a Credit Crisis**

Identifying the acceptable forms of collateral used for corporate and captive insurance programs as well as defining the features and benefits (including costs), carrier acceptance, accounting treatment, and answers to relevant treasury and risk management questions for each alternative.

**Speakers:** *Robert Quinn, Wells Fargo; Pete Rapciewicz, Chartis*

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**10:15-11:30 am**

**Captive Re-Domiciling: Is Now the Time? What are the Issues?**

**Speakers:** *TBA*

**Maximizing Value with Successful Management of Captive Claims**

**Moderator:** *Lawrence Cook, Discover Re*

**Speakers:** *Robert Bulter, Gallagher Bassett Services,*

*Inc.; Peggy Kehoe, Discover Re; Charles Norton, Coca-Cola; Mike O'Neill, American Contractors Insurance Group Ltd.*

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#### **IFRS Captivating Accounting**

**Speakers:** *Glenn Saslow, Saslow, Lufkin & Buggy; Eric Elman, KPMG*

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#### **1:00-2:15 pm**

##### **Expectations in the Reinsurance Markets**

**Speakers:** *TBA*

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##### **Rating Agencies Under Attack: Will they Survive regulatory Reform?**

**Speakers:** *TBA*

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#### **Claiming to be Best in Class—**

##### **Verizon Case Study**

**Speakers:** *TBA*

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#### **2:30-3:45 pm**

##### **Financial Measurers that Matter-Across the Globe**

**Speakers:** *David Provost, State of Vermont; David Raymond, Discover Re; Hugh Rosenbaum, Tillinghast-Towers Perrin*

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#### **Use Your Captive for Fun, Profit...and Estate Planning**

**Speakers:** *TBA*

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#### **Have the Unfunded Retiree Benefits Blues? Your Captive Can Help you Smile Again?**

**Speakers:** *TBA*

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#### **3:45-5:00 pm**

##### **Tax Update**

**Speakers:** *Tom Jones, Partner, McDermott Will & Emery LL; Bruce Wright, Dewey and LeBoeuf, LLP*

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#### **Questions?**

Call CICA at 952-928-4655 or [email CICA](#).

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